



9/10/2026

Wisconsin Department Lands Timber Sale Information

Sealed bids will be received by mail or in person at Hartman Creek State Park, N2480 Hartman Creek Rd, Waupaca, WI 54981-9509 up to 9:00 AM Wednesday September 30th, 2026, and will be opened immediately thereafter for timber stumpage described in this prospectus. The public may attend in person or call 1 (608) 571-2209 ID# 785 515 967 to attend virtually.

For questions about this bid opening- contact: Tim James - (715) 701-8018;
Timothy.James@wisconsin.gov

This bid opening will be held for 1 tract on the Rat River Wildlife Area. This is the second bid open for this sale. There were no bids for this sale at the bid opening on 9/9/26.

Property	Tract #	County	Sale Name	Acres	Sale Type	MBF	Pulp (T=Tons) (C=Cords)	Minimum Bid Amount
Rat River WA	1-26	Winnebago	Rat Ash Sale	96	Mill Scale	32	85 C	\$812.50

If not sold on Wednesday September 30th, 2026, direct bids will be accepted any time after the bid opening. Contact Tim James at (715) 701-8018; Timothy.James@wisconsin.gov for details on bid results following Wednesday September 30th, 2026, bid opening.

BIDDING REQUIREMENTS

1. Bidding Procedure for Timber Sales
 - a. Bids will be made by species for each tract.
 - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
 - c. **Optional pulpwood volume sales** will follow bidding requirements on attached coversheet.
 - d. The **high bidder** will be determined by the **greatest total bid** for each tract.
 - e. Bids will be opened in random order.
 - f. **Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number PRIOR to a bid being opened to withdraw their bid from consideration.
2. Bids may be made on one or more tracts.
3. **Submit each bid in an individual sealed envelope marked "Bid for Timber Stumpage" with the timber sale name, and tract number on the outside.** Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus.
4. A per unit bid must be made on every item on a tract. No "zero- \$0.00" bids for any species or products will be accepted and bid will be rejected.

5. Winning bidders will be notified within 24 hours of bid opening and must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date.**
7. For sales requiring pesticide applications (e.g. HRD treatment). The Purchaser shall ensure and provide documentation that any person(s) who applies or handles any pesticide on Department lands is covered by a valid Pesticide Business License, Individual Commercial Applicators License, and Forestry 2.0 Certification issued by the Wisconsin Department of Agriculture, Trade and Consumer Protection (DATCP) prior to pesticide application. The cost of this application can vary based on application method and harvest conditions, but should be considered when submitting bids on these timber sales
8. The Department of Natural Resources reserves the right to reject any and all bids.

SALES TAX CERTIFICATION

1. A [Sales and Use Tax Exemption Certificate](https://www.revenue.wi.gov/DORForms/s-211-inst.pdf) must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

UTILIZATION

1. All trees designated for cutting will be utilized to a 4" for pulp, 10"-11" for logs unless stated otherwise in the prospectus.
2. When designated for cutting, all trees containing one (1) or more one hundred inch (100") long stick to minimum specified top diameter will be considered merchantable.
3. Utilization standards for **optional pulpwood volume sales** will be determined based on what winning bidder entered on bid form.
4. See individual timber sales for utilization specifications.

SCALING AND PAYMENT

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. If a woods scale system is used, all cordwood or logs will be piled for scaling. Piles will be level and square with at least 10 cords per pile or 3 MBF. At least 20 cords or 8 MBF will be piled before a scale is requested. Scaling requests must be made at least one day in advance.

6. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
7. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
8. Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below, unless the individual timber sale has specific mixed species pro-rates/conversions.

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>	<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>
Ash	4600	2.3	Jack pine	4250	2.125
Aspen	4500	2.25	Locust	5300	2.65
Balsam	4250	2.125	Mixed hardwood	4800	2.4
Balsam poplar	4900	2.45	Red oak	5500	2.75
Basswood	3850	1.925	Red pine	4500	2.25
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.15	Spruce	4000	2.0
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.4
Elm	5000	2.5	White oak	5850	2.925
Hard maple	5100	2.55	White pine	4200	2.1
Hemlock	4800	2.4	Yellow birch	5350	2.675
Hickory	5400	2.7			

CONTRACT PERIOD

1. All contracts offered during this bid opening will expire **June 30th, 2029**, unless noted on individual timber sale map.

CONTRACT EXTENSIONS

Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

One and Two-year contracts

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

Three and Four-year Contracts

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

OTHER CONDITIONS

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all

DNR timber sales. More information on these management guidelines can be found at the links found below.

Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>

Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>

Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

Insurance

The “Contractor” (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker’s Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

Contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

NOTE: Prospectus maps for each of the timber sales are available online at [Wisconsin DNR Managed Lands Timber Sales](#) | [Wisconsin DNR](#)

*****TRAINING STANDARD*****

The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin Sustainable Forestry Initiative® (SFI®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website https://www.fistausa.org/fista/SFI_Workshops.asp or by Commented [A7]: Ensure you post on external website Page 5 contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.

FOREST CERTIFICATION: These lands are 3rd party certified. For information on Chain-of-Custody, refer to <https://dnr.wisconsin.gov/topic/timbersales/certification>



OPTIONAL PULPWOOD VOLUME SALES

The Division of Forestry is offering a new method for advertising timber for sale. In these timber sales, there is both required and optional volume to be utilized, indicated by minimum diameter.

These sales contain pulpwood volume that is **optional to bid on**. Contractors may bid on all, none, or a portion of the **optional** pulpwood volume listed on sale prospectus and bid form. Contractors choose the volume available to bid on to meet their ability to move the pulpwood.

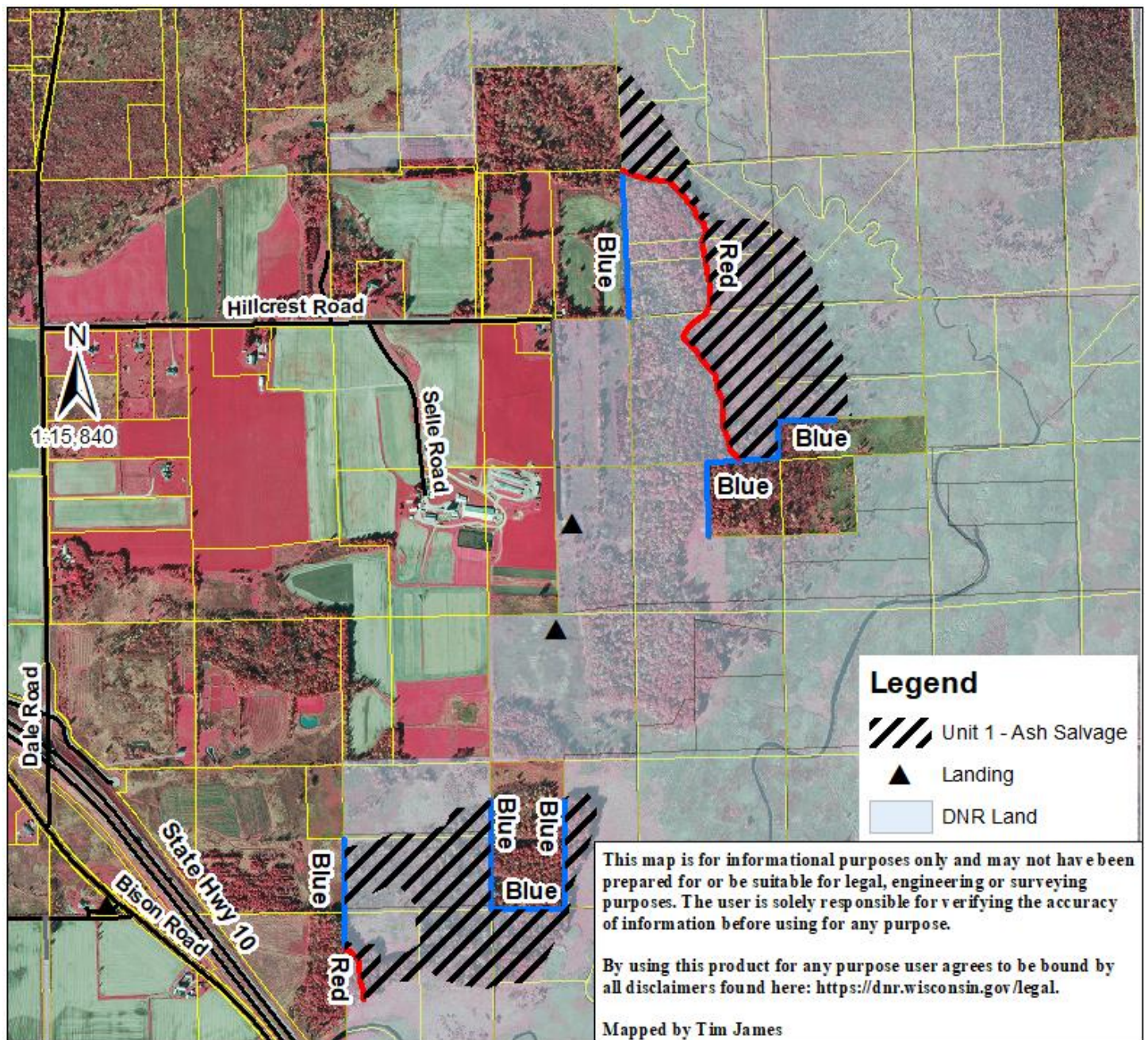
These sales will be awarded to the highest bidder (value) for the sale regardless of the total volume bid on. The State reserves the right to reject any and all bids.

- 1) Contractor **MUST** bid on all **required** volume and must cut and remove that specified size (e.g. 8" and larger) required volume.
- 2) Contractor has the option to bid on 0-100% of the **optional** pulp volume. You will be required to fill in the volume and value in the bid form provided.
- 3) If the winning bidder bids on a portion or all the **optional** volume, upon harvesting the sale:
 - a. Will be required to utilize the **optional** bid volume. In the event the contractor is unable to market that volume, the contractor will be invoiced for the **optional** volume bid on and required to pay. Contractor would then be allowed to leave the unused volume in the sale per slash requirements.
 - b. Chooses to utilize additional **optional** volume above the bid volume amount, will be billed at the bid price for **optional** volume.
- 4) If the winning bidder, **doesn't bid** on the optional volume, **and** upon harvesting the sale: a. Wants to utilize any of the optional volume, a contract rate and volume will be agreed upon between the buyer and seller and included in a contract amendment.
- 5) When **required** and **optional** volume are hauled together (mixed product loads), the volume will be invoiced at the prorated purchased value and volume for both. If the purchaser sorts the required and optional volume by size, the loads will be invoiced based on the bid prices for each.

Rat Ash Sale - Tract #: 1-26
Rat River Wildlife Area: 7110
Legal Descriptions: T20N R15E Sections 2, & 10
Town of Winchester, Winnebago County, WI
96 acres



Forester Contact Information:
Tim James -DNR Forester
Appleton DNR Office
Email: Timothy.James@Wisconsin.gov
(715) 701-8018



Unit 1 – Ash Salvage Harvest – (96 acres) Cut all ash greater than 8” diameter, within BLUE (private lands) boundaries and within RED paint boundaries.

Rat River Ash Sale - Tract #: 1-26
Rat River Wildlife Area: 7110
Legal Descriptions: T20N R15E Sections 2, & 10
Town of Winchester, Winnebago County, WI
96 acres
Volume Estimates:



Forester Contact Information:
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Sawtimber		Pulp / Bolts		
<u>Species</u>	<u>MBF</u>	<u>Species</u>	<u>Bolts 8" + (Cords)</u>	<u>Pulp 4" + (Cords)</u>
Green Ash	32	Green Ash	60	optional
		Black Ash	25	optional
TOTAL MBF	32 MBF	TOTAL CORDS	85 cords	
		OPTIONAL PULPWOOD (Contractor chooses volume to bid on)		<u>Pulp 4" + (Cords)</u>
		Green Ash		100
		Black Ash		55
		TOTAL OPTIONAL PULPWOOD		155 Cords

Contract Ending Date: June 30th, 2029 **Sale Method:** Mill Scale Sale **Minimum Bid Value:** \$ 812.50
Utilization Standards: 8" top **Biomass Harvesting:** Not Allowed

Operational Considerations:

- 1) Logging operations can occur during dry or frozen soil conditions between **December 1st** and **March 1st**.
- 2) Logging operation can occur during traditional 9-day gun deer season.
- 3) Access will be off Hillcrest Rd, across state land. Landings have been located in upland areas.
- 4) Emerald Ash Borer (EAB) is infesting this sale. Most of the ash trees are dead.
- 5) Minimum utilization – All products 8"+ and capable of producing a bolt or sawlog is expected to be used. Product hauled to a bolt mill will be charged bolt wood price.

Conversion Factors / Scaling: Conversion of MBF (thousand board feet) to cords or cords to MBF shall be 2.20 cords per MBF for hardwoods. The Scribner Decimal C Log Rule shall be used for scaling logs.

**CORDWOOD WEIGHT CONVERSION FACTORS
POUNDS PER CORD**

<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (Tons)</u>
Ash	4600	2.300

***Optional Pulpwood Specifications:**

- If contactor bids on pulp volume, contractor is required to utilize (i.e., harvest, remove from the site, and pay for) the volume and value bid on.
- If contactor who bid on a portion of the pulpwood chooses to utilize additional volume over the volume bid on, the additional volume will be charged at contract rates.
- If a contractor who did not bid on the pulpwood is awarded the sale and the contractor later wants to utilize the pulp, a contract amendment with volumes/values will be made.
- Pulpwood that is not bid on remains the property of the DNR and may not be utilized except as provided in a contract amendment, if any.
- All trees designated for harvest must be cut and unutilized pulpwood must be treated as slash per standard DNR contract requirements.

State of Wisconsin
Department of Natural Resources
dnr.wi.gov

Timber Sale Bid

Form 2400-049 (R 07/22)

Notice: Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

Date

Bidder Name

Street Address

City

State

ZIP Code

Property Name (if any)
Rat River Wildlife Area

Timber Sale Name
Rat Ash Sale

Tract Number
1-26

Date and Hour of Bid Opening

Wednesday September 9th at 0900AM @ Hartman Creek State Park

Minimum Acceptable Bid (optional)

\$812.50

Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
Ash Logs	11"	32	MBF		
Green Ash Bolts	8"	60	Cords		
Black Ash Bolts	8"	25	Cords		
*Optional Pulpwood Bid Below Contractor chooses volume to bid on					
Green Ash Pulp(0-100 cords)	4"		Cords		
Black Ash Pulp(0-55 cords)	4"		Cords		

The award shall be based on this TOTAL BID AMOUNT:

Performance Bond

Will be in the form of: (select one)

☐ Personal Check

☐ Assurance Bond

☐ Certified Check/Money Order

☐ Certificate of Deposit

☐ Irrevocable Letter of Credit

☐ Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award may be made to the next highest qualified bid.

☐ By checking this box, I certify that I hold a Wisconsin Master Logger Certification.

Notice: I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder

Bidder's Name (Please Print or Type)

Phone Number (include area code)

Email Address