



Tyler Warntjes
Wisconsin DNR
110 S Neenah Ave
Sturgeon Bay, WI 54235

November 20, 2025

Point Beach State Forest Timber Sale Information

Sealed bids will be received by mail or in person at the Green Bay DNR Service center at 2984 Shawano Ave, Green Bay, WI 54313 up to 9:00 am on Wednesday, December 17th 2025 and will be opened immediately thereafter for timber stumpage described in this prospectus.

For questions about this bid opening- contact: Tyler Warntjes, (715) 412-4800, tyler.warntjes@wisconsin.gov

This bid opening will be held for one tract of timber on Point Beach State Forest, Tract #3672-1-25.

Point Beach State Forest		Volume (tons, cords, MBF)			
Sale Name	Tract #	Acres	4 inch	Whole Tree	Min Bid
Point Pine	1-25	61	1,810 tons	NA	\$18,110

For tracts not sold on 12/17/2025, sealed bids will be accepted by mail or in person until 1/14/2025. Contact Tyler Warntjes at (715) 412-4800 or tyler.warntjes@wisconsin.gov for details on bid results following 12/17/2025 bid opening.

BIDDING REQUIREMENTS

1. Bidding Procedure for Timber Sales
 - a. Bids will be made by species for each tract.
 - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
 - c. The **high bidder** will be determined by the **greatest total bid** for each tract.
 - d. Bids will be opened in random order.
 - e. **Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number PRIOR to a bid being opened to withdraw their bid from consideration.
2. Bids may be made on one or more tracts.
3. Submit each bid in an **individual sealed envelope** marked "Bid for Timber Stumpage" with the timber sale name, and tract number on the outside. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus.
4. A per unit bid must be made on every item on a tract. No "zero- \$0.00" bids for any species or products will be accepted and bid will be rejected.

5. Winning bidders will be notified within 24 hours of bid opening and must sign the timber sale contract within 30 days and submit an acceptable performance bond within 6 weeks of the bid opening. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date**.
7. For sales requiring pesticide applications (e.g. HRD treatment). The Purchaser shall ensure and provide documentation that any person(s) who applies or handles any pesticide on Department lands is covered by a valid Pesticide Business License, Individual Commercial Applicators License, and Forestry 2.0 Certification issued by the Wisconsin Department of Agriculture, Trade and Consumer Protection (DATCP) prior to pesticide application.
The cost of this application can vary based on application method and harvest conditions, but should be considered when submitting bids on these timber sales.
8. The Department of Natural Resources reserves the right to reject any and all bids.

SALES TAX CERTIFICATION

1. A Sales and Use Tax Exemption Certificate must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

UTILIZATION

1. All trees designated for cutting will be utilized to a 4" top unless stated otherwise in the prospectus.

SCALING AND PAYMENT

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
6. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
7. Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below, unless the individual timber sale has specific mixed species pro-rates/conversions.

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>	<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>
Ash	4600	2.3	Jack pine	4250	2.125
Aspen	4500	2.25	Locust	5300	2.65
Balsam	4250	2.125	Mixed hardwood	4800	2.4
Balsam poplar	4900	2.45	Red oak	5500	2.75
Basswood	3850	1.925	Red pine	4500	2.25
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.15	Spruce	4000	2.0
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.4
Elm	5000	2.5	White oak	5850	2.925
Hard maple	5100	2.55	White pine	4200	2.1
Hemlock	4800	2.4	Yellow birch	5350	2.675
Hickory	5400	2.7			

CONTRACT PERIOD

1. The contract offered during this bid opening will expire **on December 31, 2028.**

CONTRACT EXTENSIONS

Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

One and Two-year contracts

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

Three and Four-year Contracts

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

OTHER CONDITIONS

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information on these management guidelines can be found at the links found below.

Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>

Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>

Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

Insurance

The "Contractor" (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is

provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

Contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

NOTE: Prospectus maps for each of the timber sales are available online at <https://dnr.wisconsin.gov/topic/TimberSales>

*****TRAINING STANDARD*****

The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin Sustainable Forestry Initiative® (SFI®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website https://www.fistausa.org/fista/SFI_Workshops.asp or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.

FOREST CERTIFICATION: These lands are 3rd party certified. For information on Chain-of-Custody, refer to <https://dnr.wisconsin.gov/topic/timbersales/certification>



Point Pine Timber Sale

Point Beach State Forest Tract 1-25

Legal Descriptions:

Two Rivers Township, Manitowoc County

T20N R25E Section 9: SWNW, NWSW, SWSW

T20N R25E Section 16: NWNW

Sale Area: 61 acres

Contract Period: 3 years

Volume Estimates: To be sold as mixed product by the ton.

Product Class	Estimated Volume (tons)	Notes
Red Pine (PR)	1,700	Includes estimated 180 MBF
Mixed Conifer (CX)	110	Estimated 41% scots pine 31% jack pine 28% white pine

Utilization Standards: 4" top

Sale Method: Mill Scale

Minimum Bid: \$18,110

Contract End Date: 12/31/28

Harvest Period: Dry or frozen ground year-round.

Operational Considerations:

1. Harvest all conifers marked with orange paint.
2. Green paint slashes signify aspen clone exclusions. No operation of equipment within these areas.
3. No harvesting during the traditional 9-day gun deer season.
4. All roads/recreational trails must be returned to their original condition.
5. Slash may not be deposited within 30 feet of recreational trails. Slash height will be reduced to 24 inches or less.
6. Stump height may not exceed stump diameter. Stumps less than 10" in diameter may have up to 10" stump height.
7. Skidding will parallel trail system. Trail crossing will only occur at select locations to minimize damage to trail system.
8. All pine products cut between April 1st and September 1st must be removed from the sale area within three weeks from time of cutting. Pine products cut during the remainder of the year must be removed before April 15th.
9. On County HWY O, signage warning motorists of logging trucks entering roadway must be put in place by contractor for both directions of traffic.
10. Preventative treatment of stumps for Heterobasidion Root Rot is required for trees harvested between April 1 and November 30. Applicator must have 2.0 pesticide applicator license.
11. Logger is required to give a 15-day notice prior to moving onto the sale, in order to provide adequate notice for trail and parking lot closures.

Point Pine Timber Sale Tract 1-25
Within Point Beach State Forest
61 Acres

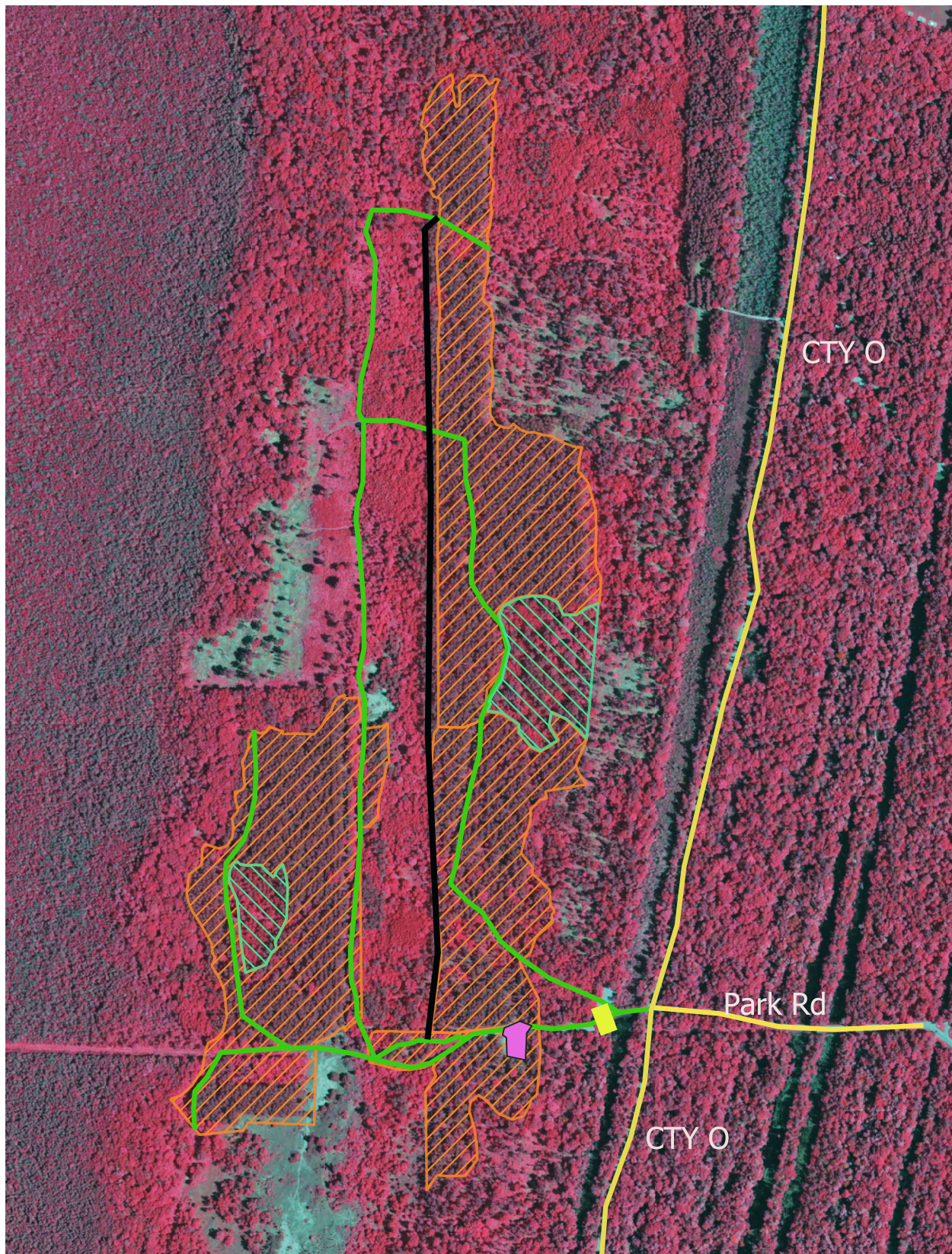


Forester Contact Information:

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Legend

- Pine Thinning (harvest all conifers marked with orange paint)
- No Equipment Operation Areas
- Proposed Main Skid Trail
- Landing
- Gate
- State Trails

Scale 1:7920

This map is not a survey of
the actual boundaries of any
property this map depicts.

Created on 8/7/2025
By: Tyler Warntjes