November 5, 2021

Department of Natural Resources
Notice of Sealed Timber Tract Bids

Dear Timber Producers:

Sealed Bids will be received by the Department of Natural Resources for timber stumpage on the following State lands timber tracts:

- Tract 01-20, Twin Lakes Hardwood Sale, 16 acres, Dunnville Wildlife Area, Dunn County
- Tract 05-20, Duncan Creek Aspen Sale, 26 acres, Duncan Creek Fishery Area, Chippewa Co.
- Tract 04-21, Angleworm Hardwood/Aspen Sale, 61 acres, Cylon Wildlife Area, St. Croix Co.
- Tract 02-22, Beguhn Hardwoods Sale, 52 acres, Muddy Creek Wildlife Area, Dunn Co.

These State land timber sales third-party certified. Timber sale prospectuses, bid forms, sample contracts, and detailed information on each timber tract are available on the WDNR website at: https://dnr.wi.gov/topic/TimberSales/statewide.html

*Paper copies are available at the Menomonie DNR Field Office, 921 Brickyard Road, Menomonie, WI.

For more information call: DNR Forester Rob Strand at (715) 505-0439

Sealed bids may be hand delivered or mailed to the following:

Timber Sale Bid – Spring 2021
WDNR Field Office
921 Brickyard Road, Menomonie WI 54751

Bids will be opened on Friday, November 30th, 2021 at 9:00 a.m. at the DNR office in Menomonie. No bid will be accepted after the date and time of the bid opening. The Department of Natural Resources reserves the right to accept or reject any or all bids.

Note: Public attendance for this bid opening will not be possible due to COVID19 public health concerns.

However, arrangements have been made to accommodate remote participation in the bid opening process. Interested bidders can participate via phone-in access by dialing the following number: (608) 316 – 9000, then entering the following passcode: 41623705#

The bid opening conference call will commence at 9:00 a.m. on Thursday November 19th, 2020. The call will run until all valid bids have been opened, read, and apparent bid results are determined.
**Bids should be made with an as-is understanding:**

- The Department does not guarantee access to sales across any non-state-owned lands. The purchaser will be responsible for arranging access to haul timber across adjoining private lands.
- DNR Foresters will assist in obtaining any necessary permits. The contractor will be responsible for any permit fees and any installation, removal and restoration costs.
- The State does not guarantee volumes. Bidders are strongly encouraged to inspect sales to make their own volume and quality determinations.

**Bidding Procedure for Timber Sales**

1) Bids will be made by species for each property/tract; however, a minimum bid for each species is not published. Wisconsin DNR Timber Bid Form, (Form 2400-049) must be used to make bids. Each bid submitted must include the tract number, contractor’s bid per cord, ton, or MBF for each species listed, and the bidder’s signature. Bids for each tract must be submitted in a separate sealed envelope.

Acceptable bids must meet or exceed the total advertised sale value. Bids below total advertised sale value or bids that are incomplete will be rejected. A bid of zero for a particular species or product will be considered incomplete and will not be accepted.

2) The order of public reading of the timber sale bids will be done on a random basis. At any time, up until a sale is read out loud, bidders may pull their bid(s) from consideration. To remove a bid, bidders must be in attendance.

3) The successful bidder will be determined by the bid that is deemed the most advantageous to the State of Wisconsin. The State of Wisconsin reserves the right to reject any and all bids.

**Within 6 weeks of the bid opening, the following items need to be provided for the State sales:**

1. **A Signed Contract** - Sample contracts are available upon request. The typical contract period is 3 years – 3 full winter seasons - unless otherwise noted in the prospectus.

2. **A Performance Bond** - For each contract, the winning bidder will submit a performance bond to the Department equal to the greater of 15% of the total bid value or $1000. Types of acceptable performance bonds are: Personal check, certified check/cashier check/bank money order, irrevocable letter of credit, or surety bond. Maintenance of surety bond and/or of the performance bond shall be for four (4) full years from the date of the contract.
3. **Workers Compensation Insurance** - The purchaser/contractor must demonstrate proof of Workers Compensation Insurance by providing a Certificate of Insurance showing the Department of Natural Resources as a "certificate holder" – OR - If the purchaser/contractor is exempt from Workers Compensation Insurance (i.e. no employees) the purchaser/contractor will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

4. **FISTA Training Documentation** - Contractor must provide documentation confirming completion of the training standard throughout the duration of the sale.

5. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period.

**Payment Options**

**Scaled Sales**

There are two payment arrangements for scaled sales:

1. **DEFERRED STUMPAGE PAYMENT - IF ELIGIBLE**, the successful bidder must make stumpage payments within 30 days of being billed.

2. **ADVANCED STUMPAGE PAYMENT** - No wood will be hauled from the sale area at any time until it has been paid for.

**Lump Sum Sales**

Prior to hauling, payment must be made for the entire sale, by the cutting unit/zone, or by some other means that is mutually agreed upon by the contractor and the WIDNR.

No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.

**Contract Extensions**

Contract lengths are given on the prospectus or the timber sale map. Contract extensions are not guaranteed. All extensions will be for 1 year. Extension requests will be considered with the following conditions:

**Two year contracts**

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate
Three year Contracts
• 1st extension – 15% increase in stumpage rate

## CORDWOOD WEIGHT CONVERSION FACTORS - POUNDS PER CORD
These factors will be used for all volume conversions (cords to tons or tons to cords) on the advertised State sales.

<table>
<thead>
<tr>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hemlock</td>
<td>4800</td>
<td>2.400</td>
<td>Yellow birch</td>
<td>5350</td>
<td>2.675</td>
</tr>
<tr>
<td>Tamarack</td>
<td>4650</td>
<td>2.325</td>
<td>Hard maple</td>
<td>5100</td>
<td>2.550</td>
</tr>
<tr>
<td>Red pine</td>
<td>4500</td>
<td>2.250</td>
<td>Elm</td>
<td>5000</td>
<td>2.500</td>
</tr>
<tr>
<td>Jack pine</td>
<td>4250</td>
<td>2.125</td>
<td>Balsam poplar</td>
<td>4900</td>
<td>2.450</td>
</tr>
<tr>
<td>Balsam</td>
<td>4250</td>
<td>2.125</td>
<td>White birch</td>
<td>4800</td>
<td>2.400</td>
</tr>
<tr>
<td>White pine</td>
<td>4200</td>
<td>2.100</td>
<td>Ash</td>
<td>4600</td>
<td>2.300</td>
</tr>
<tr>
<td>Spruce</td>
<td>4000</td>
<td>2.000</td>
<td>Soft maple</td>
<td>4550</td>
<td>2.275</td>
</tr>
<tr>
<td>Cedar</td>
<td>3150</td>
<td>1.575</td>
<td>Aspen</td>
<td>4500</td>
<td>2.250</td>
</tr>
<tr>
<td>Red oak</td>
<td>5500</td>
<td>2.750</td>
<td>Basswood</td>
<td>3850</td>
<td>1.925</td>
</tr>
<tr>
<td>Mx Hardwood**</td>
<td>4800</td>
<td>2.400</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

** Mx Hardwood conversion may be prorated based on the species mix found on the timber sale.
Management objectives: This tract has mixed management objectives. In the conifer areas, a marked thinning will be conducted to remove trees of poor form and allow the higher quality trees freedom to grow. In the hardwood dominant areas, a coppice harvest will be performed to encourage aspen regeneration and to capture the value of elm and ash with health concerns.

Cutting Specifications:
Red and blue bound areas (25.7 acres): Harvest hardwood species >2” in diameter. Cut only orange marked conifers. Leave any trees marked with green bands. Leave all oak species unless orange marked.
Green bound areas (.55 acres): Only cut and remove orange marked scotch pine.

Conditions:
1. DNR forester must approve road locations and landing areas. Road/landing expenses will be borne by purchaser.
2. Slash must remain in sale boundary and be lopped and scattered to be within 30” of ground. Any tops slash must be removed from creek area immediately.
3. In coppice areas (all but green bound), all hardwoods greater than 2” must be cut unless green marked. Anything over 5” in diameter must be utilized.
4. Contact adjacent landowner to organize access to east side of creek and NW pockets. Landowner also has 2-3 acres of marked pine they may be interested in selling. Contact forester for more information.
5. Harvest must occur during frozen or very dry ground conditions. No crossing of creek permitted.
6. Harvest operations will be suspended if rutting occurs.
7. Conifers must be removed from site within 3 weeks if conditions aren’t frozen.

Contract End Date: 3 seasons, expires June 1st, 2025
Minimum bid: $3,773.00
Scale method: Mill scale w/haul tickets

<table>
<thead>
<tr>
<th>Species</th>
<th>Tons</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen</td>
<td>270</td>
</tr>
<tr>
<td>Mixed HW (33% ash, 33% elm)</td>
<td>270</td>
</tr>
<tr>
<td>Pine, Red</td>
<td>110</td>
</tr>
<tr>
<td>Pine, White</td>
<td>40</td>
</tr>
<tr>
<td>Mixed (Scotch)</td>
<td>80</td>
</tr>
<tr>
<td>Total (small amount of pine BF included)</td>
<td>770</td>
</tr>
</tbody>
</table>
State of Wisconsin  
Department of Natural Resources  
dnr.wi.gov

**Timber Sale Bid**  
Form 2400-049  (R 10/20)

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.]

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**Bidder Name**

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>ZIP Code</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Property Name (if any)</th>
<th>Timber Sale Name</th>
<th>Tract Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duncan Creek Fishery Area</td>
<td>Duncan Creek Aspen</td>
<td>05-20</td>
</tr>
</tbody>
</table>

**Date and Hour of Bid Opening**

November 30, 2021; 9:00 A.M.  Menomonie DNR Office  

**Minimum Acceptable Bid (optional)**  
$3,773.00

<table>
<thead>
<tr>
<th>Species</th>
<th>Utilization Specifications (4 inch/Whole Tree/Logs)</th>
<th>Estimated Volume</th>
<th>Volume Units (tons/cords/mbf)</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen pulp</td>
<td>4&quot;</td>
<td>270</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood pulp</td>
<td>4&quot;</td>
<td>270</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red Pine pulp &amp; bolts</td>
<td>4&quot;</td>
<td>110</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>White Pine pulp &amp; bolts</td>
<td>4&quot;</td>
<td>40</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Scotch Pine pulp &amp; bolts</td>
<td>4&quot;</td>
<td>80</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

- Personal Check  
- Certified Check/Money Order  
- Irrevocable Letter of Credit  
- Assurance Bond  
- Certificate of Deposit  
- Assignment of Savings Account

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I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.

Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

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**Notice:** I understand:

- Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.
- A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

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**Signature of Bidder**

**Bidder's Name (Please Print or Type)**

**Phone Number (include area code)**

**Email Address**