May 4, 2020

Department of Natural Resources
Notice of Sealed bids

Dear Producers:

Sealed bids will be received by the Department of Natural Resources for timber stumpage on Baraboo Hills Recreation Area, Tract 1-20 “Devils Crown Sale”. This timber sale is third party certified.

Timber sale prospectus, bid form, sample contract, and detailed information on the timber tract is available at:

https://dnr.wi.gov/topic/TimberSales/statewide.html
- Select Sauk County
For more information call: (608)235-5685 or nicholas.morehouse@wisconsin.gov

Bids may be mailed to the following:

Timber Sale Bid
Wisconsin Department of Natural Resources
124 2nd Street Room 31 Baraboo, WI 53913

Bids will be opened on __5/29/20 at 1PM__ at the DNR office in __Baraboo__. No bid will be accepted after the date and time of the bid opening. The Department of Natural Resources reserves the right to accept or reject any or all bids.

Bids should be made with an as-is understanding:

- The Department does not guarantee access to sales across any non-state-owned lands.
- DNR Foresters will assist in obtaining any necessary permits. The contractor will be responsible for any permit fees and any installation, removal and restoration costs.
- The State does not guarantee volumes. Bidders are strongly encouraged to inspect sales to make their own volume and quality determinations.
**Bidding Procedure for Timber Sales**

1) Bids will be made by species for each tract; however, a minimum bid for each species is not published. Wisconsin DNR Timber Bid Form, (Form 2400-049) must be used to make bids. Each bid submitted must be in an individual sealed envelope and include the tract number, contractor’s bid per cord, ton, or MBF for each species listed, and the bidders signature.

Acceptable bids must meet or exceed the total advertised sale value. Bids below total advertised sale value or that are incomplete will be rejected. Bids for zero dollars for a given species or product are considered incomplete.

2) The order of public reading of the timber sale bids will be done on a random basis. It will not be in tract order of first to last. At any time, up until a sale is read out loud, bidders may pull their bid(s) from consideration. To remove a bid, bidders must be in attendance.

3) The successful bidder will be determined by the bid that is deemed the most advantageous to the State of Wisconsin. The State of Wisconsin reserves the right to reject any and all bids.

**Within 6 weeks of the bid award, the following items need to be provided:**

1. **A Signed Contract** - Sample contracts are available upon request. The contract period shall be for a period of 2 years unless otherwise noted in the prospectus.

2. **A Performance Bond** - For each contract, the winning bidder will submit a performance bond to the Department equal to the greater of 15% of the total bid value or $1000. Types of acceptable performance bonds are: cash bond, personal check, certified check/cashier check/bank money order, irrevocable letter of credit, or surety bond.

   Maintenance of surety bond and/or of the performance bond shall be for four (4) full years. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period.

3. **Workers Compensation Insurance** - The successful bidder MUST HAVE WORKERS COMPENSATION INSURANCE and must provide a Certificate of Liability Insurance indicating the Department of Natural Resources as a "certificate holder".
4. **FISTA Training Documentation** - This criterion can be found at the website [www.fistausa.org](http://www.fistausa.org) or by contacting FISTA. Documentation confirming completion of the training standard will be required.

**Payment Options**

**Scaled Sales**

There are two payment structures for the Scaled System.

1. **DEFERRED STUMPAGE PAYMENT** - *IF ELIGIBLE*, the successful bidder must make stumpage payments within 30 days of being billed.

2. **ADVANCED STUMPAGE PAYMENT** - Advanced stumpage payment will be required before any hauling begins, and as needed throughout the sale period. No wood will be removed from the sale area at any time until it has been paid for.

**Lump Sum Sales**

Payment may be made for the entire sale, or by the block, or by some other means that is mutually agreed upon by the contractor and the WDNR. Payment will be required before any hauling begins, and as needed throughout the sale period.

No refunds of stumpage payments will be made for wood not removed by contract expiration. Wood left on the sale area at contract expiration shall revert to the seller.

**Contract Extensions**

Extensions are not guaranteed. All extensions will be for one year, and will be considered with the following conditions:

- 1st extension – 5% increase in stumpage rate
- 2\(^{nd}\) extension – 10% increase in stumpage rate
- Additional extensions – 15% increase in stumpage rate
If products need to be converted during the contract period, these WDNR weight conversion factors will be used as needed:

### CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<table>
<thead>
<tr>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hemlock</td>
<td>4800</td>
<td>2.400</td>
<td>Yellow birch</td>
<td>5350</td>
<td>2.675</td>
</tr>
<tr>
<td>Tamarack</td>
<td>4650</td>
<td>2.325</td>
<td>Hard maple</td>
<td>5100</td>
<td>2.550</td>
</tr>
<tr>
<td>Red pine</td>
<td>4500</td>
<td>2.250</td>
<td>Elm</td>
<td>5000</td>
<td>2.500</td>
</tr>
<tr>
<td>Jack pine</td>
<td>4250</td>
<td>2.125</td>
<td>Balsam poplar</td>
<td>4900</td>
<td>2.450</td>
</tr>
<tr>
<td>Balsam</td>
<td>4250</td>
<td>2.125</td>
<td>White birch</td>
<td>4800</td>
<td>2.400</td>
</tr>
<tr>
<td>White pine</td>
<td>4200</td>
<td>2.100</td>
<td>Ash</td>
<td>4600</td>
<td>2.300</td>
</tr>
<tr>
<td>Spruce</td>
<td>4000</td>
<td>2.000</td>
<td>Soft maple</td>
<td>4550</td>
<td>2.275</td>
</tr>
<tr>
<td>Cedar</td>
<td>3150</td>
<td>1.575</td>
<td>Aspen</td>
<td>4500</td>
<td>2.250</td>
</tr>
<tr>
<td>Red oak</td>
<td>5500</td>
<td>2.750</td>
<td>Basswood</td>
<td>3850</td>
<td>1.925</td>
</tr>
<tr>
<td>Mx Hardwood</td>
<td>4600</td>
<td>2.300</td>
<td>White oak</td>
<td>5850</td>
<td>2.925</td>
</tr>
<tr>
<td>Locust</td>
<td>5300</td>
<td>2.650</td>
<td>Hickory</td>
<td>5400</td>
<td>2.700</td>
</tr>
</tbody>
</table>
DEVILS CROWN TIMBER SALE PROSPECTUS

WDNR – Baraboo Hills Recreation Area
TRACT# 1-20
HARVEST AREA – 112 Acres in three units

Location:
SWSE S10 T11N R7E
NWNE S13 T11N R7E
TOWN OF GREENFIELD, SAUK COUNTY
NWNW S18 T11N R8E
TOWN OF CALEDONIA, COLUMBIA COUNTY
(see attached maps)

Forester/ Contact:
Nick Morehouse
608-235-5685
nicholas.morehouse@wisconsin.gov

Estimated Volumes:

<table>
<thead>
<tr>
<th>Species</th>
<th>Sawtimber MBF</th>
<th>Pulpwood Cords</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen</td>
<td>-</td>
<td>150</td>
</tr>
<tr>
<td>Black Cherry</td>
<td>5</td>
<td>-</td>
</tr>
<tr>
<td>Mixed hardwood</td>
<td>65</td>
<td>280</td>
</tr>
<tr>
<td>Red oak</td>
<td>16</td>
<td>50</td>
</tr>
<tr>
<td>White pine</td>
<td>-</td>
<td>25</td>
</tr>
<tr>
<td>Total</td>
<td>86</td>
<td>505</td>
</tr>
</tbody>
</table>

Note: the mixed hardwood pulp category includes ash 12%, basswood 9%, cherry 9%, elm 5%, hickory 12%, red maple 34%, sugar maple 12%, and white oak 7%. The mixed hardwood sawtimber category includes: ash 11%, basswood 17%, elm 1%, hickory 5%, red maple 50%, sugar maple 13%, and white oak 1%. 12% of the estimated sawtimber volume is 12-14” DBH material.

TOTAL ESTIMATED VOLUME:
86 MBF and 625 Cords

MINIMUM ACCEPTABLE BID $14,045.20

Sale Description:
This 112 acre sale is located in three blocks in Greenfield Township of Sauk County, and Caledonia Township of Columbia County. The harvest includes thinning, aspen patch cutting, group selection, and overstory removal.
Specific Cutting Requirements:

1. An on-site meeting is required prior to any harvesting to discuss operational concerns.
2. **Harvest all trees marked with ORANGE paint, and all aspen and ash.** Tallied sawlogs are marked with a horizontal band, pulp trees are marked with a slash. Utilize or fell all orange marked trees.
3. Sale boundary is delineated with RED vertical paint lines within state ownership as needed, and BLUE vertical paint lines where the sale adjoins private property. Do not cut red or blue marked boundary trees.
4. **Equipment operation is only allowed from August 10-March 31 due to wildlife species and oak wilt prevention.** No equipment operation allowed during the nine-day gun deer season to limit hunter impacts.
5. Following sale completion, access roads must be returned to pre-sale condition. This may include as needed: grading, seeding, and water bars following the guidance in the WDNR Best Management Practices manual.
6. Skid trails and landing locations must be approved by DNR forester prior to use. Any improvements to the access trails or landing areas needed by the contractor will be the contractor's responsibility.
7. To minimize the spread of invasive plants, all equipment must be washed or cleaned prior to entering and leaving the site.
8. Utilization Standard: Hardwood trees with a 11” or greater small end diameter inside bark were cruised as sawtimber, trees with a 4-10” small end diameter inside bark or those not sawlog quality were considered pulpwood. Utilize trees 5” DBH and greater containing at least one 100” stick.

Conditions of Sale:

1. Sale will be presented to bidders on a lump sum basis. A 15% performance bond will be required.
2. This sale may not be sub-contracted or assigned. A contract must be signed within 30 days of bid acceptance. A sample contract is available upon request and may contain additional provisions.
3. A Payment Schedule will be established at time of contract signing. This schedule will document payment schedule, species, price per unit, total volumes, etc.
4. **The volume offered for sale is estimated but not guaranteed.** If there is less timber than estimated there is no obligation of the DNR to make up the “shortage”.
5. Liability to pay double the stumpage value for unmarked or undesignated timber cut or damaged through negligence or carelessness.

*Bids will be opened on May 29th, 2020 at 1 pm at the Baraboo DNR Office.*

*Sealed bids labeled with tract number using the included bid form should be submitted to:*

Nick Morehouse  
DNR Forestry Division  
124 2nd Street Room 31  
Baraboo, WI 53913

*DNR Public Land Timber sales are 3rd party certified.*
LOCATION:
NWNE S13 T11N R7E
Town of Greenfield, Sauk County

- Cut all trees marked with orange paint, and all aspen and ash.
- Blue map lines are blue vertical paint marked trees denoting sale boundary with private land. Orange shading represents sale area where trees are marked.
- Access is proposed across the adjoining 40 (NENW S13 T11N R7E) owned by The Nature Conservancy. Decking would be on TNC property as well. The TNC property is expected to have a timber sale available to bid on separately, proposed in Pink shading. The contact for TNC is Caleb Klima (608)852-6964, caleb.klima@TNC.ORG
- White squares are proposed wood decking areas.
- White dashed lines are proposed skid routes to be improved/developed.
- Access point is E14198 Tower Road

Scale 1:7920 N↑ This map is not a survey of the actual boundary of any property this map depicts
LOCATION:
NWNW S18 T11N R8E
Town of Caledonia, Columbia County

- Cut all trees marked with orange paint, and all aspen and ash.
- Blue map lines are blue vertical paint marked trees denoting sale boundary with private land. Orange shading represents sale area where trees are marked.
- Yellow lines are County tax parcels.
- White square is proposed wood decking area along parking lot or in adjacent field.
- White dashed lines are proposed skid routes on existing trails.
- Fire number at driveway is W12012 McLeisch Road

Scale 1:3960 N
This map is not a survey of the actual boundary of any property this map depicts
LOCATION:
SWSE S10 T11N R7E
Town of Greenfield, Sauk County

- Cut all trees marked with orange paint, and all aspen and ash.
- Blue map lines are blue vertical paint marked trees denoting sale boundary with private land. Orange shading represents sale area where trees are marked, no trees are marked across the waterway in the southwest corner.
- White dashed map lines are existing access trails.
- Yellow lines are County tax parcels
- Proposed wood decking areas along access road on state land, or in field in southeast corner which would need improvement.
- Access is via private road across from S5798 Devils Crown Drive
**Bidder Name**

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>ZIP Code</th>
</tr>
</thead>
</table>

**Property Name (if any)**

Baraboo Hills Recreation Area - Devils Crown Sale

**Tract Number**

1-20

**Date and Hour of Bid Opening**

May 29, 2020 1:00 PM

**Minimum Acceptable Bid (optional)**

$14,045.20

<table>
<thead>
<tr>
<th>Species</th>
<th>Utilization Specifications</th>
<th>Advertised Value Per Unit (optional)</th>
<th>Estimated Volume</th>
<th>Volume Units</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen pulp</td>
<td>4&quot; top</td>
<td></td>
<td>150 Cords</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed hardwood pulp</td>
<td>4&quot; top</td>
<td></td>
<td>280 Cords</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red oak pulp</td>
<td>4&quot; top</td>
<td></td>
<td>50 Cords</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>White pine pulp</td>
<td>4&quot; top</td>
<td></td>
<td>25 Cords</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black cherry sawtimber</td>
<td>11&quot; dib small end</td>
<td></td>
<td>5 MBF</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed hardwood sawtimber</td>
<td>11&quot; dib small end</td>
<td></td>
<td>65 MBF</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red oak sawtimber</td>
<td>11&quot; dib small end</td>
<td></td>
<td>16 MBF</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- [ ] Cash
- [ ] Assurance Bond
- [ ] Personal Check
- [ ] Certificate of Deposit
- [ ] Certified Check/Money Order
- [ ] Assignment of Savings Account
- [ ] Irrevocable Letter of Credit

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. I **also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.**

Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

**Signature of Bidder**

<table>
<thead>
<tr>
<th>Bidder's Name (Please Print or Type)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Phone Number (include area code)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Email Address (optional)</th>
</tr>
</thead>
</table>