Dear Timber Producers:

Sealed Bids will be received by the Department of Natural Resources for timber stumpage on the following timber tracts:

- Tract 04-19 – Dunnville Wildlife Area, Hardwood Harvest, Dunn County
- Tract 01-19 - Willow River State Park, Pine Thinning, St. Croix County
- Tract 06-19 - Sand Creek Fishery Area, Hardwood Harvest, Chippewa County
- Tract 07-19 – Muddy Creek Wildlife Area, Hardwood Harvest, Dunn County
- Tract 03-20 – Cylon Wildlife Area, Aspen Harvest, St. Croix County
- Tract 01-21 – Augusta Wildlife Area, Kelly Road Oak Harvest, Eau Claire County
- Tract 05-20 – Duncan Creek Fishery Area, Aspen Harvest, Chippewa County

These State lands timber sales third-party certified. Timber sale prospectuses, bid forms, sample contracts, and detailed information on each timber tract are available on the WDNR website at: https://dnr.wi.gov/topic/TimberSales/statewide.html

*Paper copies are available at the Menomonie DNR Field Office, 921 Brickyard Road, Menomonie, WI.

For more information call: DNR Forester Rob Strand at (715) 505-0439

Bids may be hand delivered or mailed to the following:

Timber Sale Bid – Fall 2020
WDNR Field Office
921 Brickyard Road, Menomonie WI  54751

Bids will be opened on Thursday, November 19th, 2020 at 9:00 a.m. at the DNR office in Menomonie. No bid will be accepted after the date and time of the bid opening. The Department of Natural Resources, reserves the right to accept or reject any or all bids.
Note: Public attendance for this bid opening will not be possible due to COVID19 public health requirements. Bidders who wish to be present for the bid opening must contact DNR Forester Rob Strand at 715-505-0439 in advance to make arrangements for participating via telephone conference call or video conference.

Bids should be made with an as-is understanding:

- The Department does not guarantee access to sales across any non-state-owned lands. The purchaser will be responsible for arranging access to haul timber across adjoining private lands.
- DNR Foresters will assist in obtaining any necessary permits. The contractor will be responsible for any permit fees and any installation, removal and restoration costs.
- The State does not guarantee volumes. Bidders are strongly encouraged to inspect sales to make their own volume and quality determinations.

Bidding Procedure for Timber Sales

1) Bids will be made by species for each property/tract; however, a minimum bid for each species is not published. Wisconsin DNR Timber Bid Form, (Form 2400-049) must be used to make bids. Each bid submitted must include the tract number, contractor’s bid per cord, ton, or MBF for each species listed, and the bidder’s signature. Bids for each tract must be submitted in a separate sealed envelope.

Acceptable bids must meet or exceed the total advertised sale value. Bids below total advertised sale value or bids that are incomplete will be rejected. A bid of zero for a particular species or product will be considered incomplete and will not be accepted.

2) The order of public reading of the timber sale bids will be done on a random basis. At any time, up until a sale is read out loud, bidders may pull their bid(s) from consideration. To remove a bid, bidders must be in attendance.

3) The successful bidder will be determined by the bid that is deemed the most advantageous to the State of Wisconsin. The State of Wisconsin reserves the right to reject any and all bids.

Within 6 weeks of the bid opening, the following items need to be provided for the State sales:

(Note: See the Mondovi School Forest prospectus for requirements pertaining specifically to that sale.)

1. A Signed Contract - Sample contracts are available upon request. The typical contract period is 3 years – 3 full winter seasons - unless otherwise noted in the prospectus.

2. A Performance Bond - For each contract, the winning bidder will submit a performance bond to the Department equal to the greater of 15% of the total bid value or $1000. Types of
acceptable performance bonds are: personal check, certified check/cashier check/bank money order, irrevocable letter of credit, or surety bond.

Maintenance of surety bond and/or of the performance bond shall be for four (4) full years from the date of the contract.

3. **Workers Compensation Insurance** - The purchaser/contractor must demonstrate proof of Workers Compensation Insurance by providing a Certificate of Insurance showing the Department of Natural Resources as a "certificate holder" – OR - If the purchaser/contractor is exempt from Workers Compensation Insurance (i.e. no employees) the purchaser/contractor will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

4. **FISTA Training Documentation** - Contractor must provide documentation confirming completion of the training standard throughout the duration of the sale.

5. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period.

**Payment Options**

**Scaled Sales**

There are two payment arrangements for scaled sales:

1. **DEFERRED STUMPAGE PAYMENT** - **IF ELIGIBLE**, the successful bidder must make stumpage payments within 30 days of being billed.

2. **ADVANCED STUMPAGE PAYMENT** - No wood will be hauled from the sale area at any time until it has been paid for.

**Lump Sum Sales**

Prior to hauling, payment must be made for the entire sale, by the block, or by some other means that is mutually agreed upon by the contractor and the WIDNR.

No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
Contract Extensions

Contract lengths are given on the prospectus or the timber sale map. Contract extensions are not guaranteed. All extensions will be for 1 year. Extension requests will be considered with the following conditions:

**Two year contracts**
- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

**Three year Contracts**
- 1st extension – 15% increase in stumpage rate

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

These factors will be used for all volume conversions (cords to tons or tons to cords) on the advertised State sales.

<table>
<thead>
<tr>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
<th>Species</th>
<th>Weight (lbs.)</th>
<th>Weight (tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hemlock</td>
<td>4800</td>
<td>2.400</td>
<td>Yellow birch</td>
<td>5350</td>
<td>2.675</td>
</tr>
<tr>
<td>Tamarack</td>
<td>4650</td>
<td>2.325</td>
<td>Hard maple</td>
<td>5100</td>
<td>2.550</td>
</tr>
<tr>
<td>Red pine</td>
<td>4500</td>
<td>2.250</td>
<td>Elm</td>
<td>5000</td>
<td>2.500</td>
</tr>
<tr>
<td>Jack pine</td>
<td>4250</td>
<td>2.125</td>
<td>Balsam poplar</td>
<td>4900</td>
<td>2.450</td>
</tr>
<tr>
<td>Balsam</td>
<td>4250</td>
<td>2.125</td>
<td>White birch</td>
<td>4800</td>
<td>2.400</td>
</tr>
<tr>
<td>White pine</td>
<td>4200</td>
<td>2.100</td>
<td>Ash</td>
<td>4600</td>
<td>2.300</td>
</tr>
<tr>
<td>Spruce</td>
<td>4000</td>
<td>2.000</td>
<td>Soft maple</td>
<td>4550</td>
<td>2.275</td>
</tr>
<tr>
<td>Cedar</td>
<td>3150</td>
<td>1.575</td>
<td>Aspen</td>
<td>4500</td>
<td>2.250</td>
</tr>
<tr>
<td>Red oak</td>
<td>5500</td>
<td>2.750</td>
<td>Basswood</td>
<td>3850</td>
<td>1.925</td>
</tr>
<tr>
<td>Mx Hardwood**</td>
<td>4800</td>
<td>2.400</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

** Mx Hardwood conversion may be prorated based on the species mix found on the timber sale.
As stated previously, the Eau Claire Team fall timber bid opening will be closed to public attendance due to COVID19 public health concerns.

However, pre-arrangements have been made to accommodate remote participation in the bid opening process. Interested bidders can participate via phone-in access by dialing the following toll-free number: +1 (866) 715 – 6499, then entering the following passcode: 15360428840#

The bid opening conference call will commence at 9:00 a.m. on Thursday November 19th, 2020. The call will run until all valid bids have been opened, read, and apparent bid results are determined.

Please contact DNR Forester Rob Strand at 715-505-0439 if you have any questions or if you experience technical issues.
Tract # 1814-1-21 – Kelly Road Take 2
Augusta Wildlife Area
EAU CLAIRE COUNTY

2 Acres, Thinning (Red Pine): Harvest all trees marked with orange paint.
24 Acres, Regeneration Harvest (Oak): Harvest all trees 2” DBH and larger EXCEPT white pine and trees marked with green paint.

<table>
<thead>
<tr>
<th>Product Species</th>
<th>UoM</th>
<th>Estimated Unit Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen Pulp</td>
<td>TONS</td>
<td>135</td>
</tr>
<tr>
<td>Oak Pulp</td>
<td>TONS</td>
<td>1035</td>
</tr>
<tr>
<td>(Includes 50MBF black oak logs and 10MBF white oak logs)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood Pulp</td>
<td>TONS</td>
<td>350</td>
</tr>
<tr>
<td>Red Pine Co-mingled</td>
<td>TONS</td>
<td>35</td>
</tr>
<tr>
<td>(Includes small volume of white and jack pine).</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

This sale is eligible for biomass harvesting. Estimated biomass volume ~ 350 Tons

**SCALLED SALE** Minimum Bid $8,053

**Special Conditions:**
1. **Contractor will be required to power wash equipment prior to moving on site to prevent the spread of invasive species!**
2. 2-year contract period.
3. No cutting, skidding, or road building between April 1 and August 10 due to oak wilt & NHI concerns.
4. Operations are NOT allowed during the 9-day November gun deer season.
5. Repair & Seeding of logging roads on State and Private lands following the harvest operation will be required of the successful bidder, if necessary, using seed mix approved by property manager.
6. No slash, logging debris, or equipment allowed across blue paint line onto private land. No tops or slash allowed in adjacent wetlands.
7. Do not cut any snags, unless they pose a safety risk.
8. Sale is bounded by red, blue, and green paint line, wetland, woods road and Kelly road. Sale contains wet ground and will require frozen or very dry conditions.

**Management Objective:** Regenerate oak and associated hardwood species and thin pine to recommended silvicultural levels to improve spacing and growth rates. 2 wildlife islands totaling 1 acre along with 21 individually marked leave trees will be left uncut in the regeneration harvest units to benefit wildlife and aesthetics.

These lands are 3rd party certified.

SALE MAP AND BID SHEET ON FOLLOWING PAGES

Note: This sale will be administered by DNR Foresters in accordance with DNR policies and procedures. Standard DNR timber sale contract will be used. A copy of the timber sale contract can be found on our website at [http://dnr.wi.gov/files/pdf/forms/2400/2400-005.pdf](http://dnr.wi.gov/files/pdf/forms/2400/2400-005.pdf)
Augusta Wildlife Area
Tract #1814-1-21
T26N R6W Sections 14, 23 & 26
Township of Bridge Creek, Eau Claire County, WI
Sale Established by: I. Remus

24 acres, Regeneration Harvest (Oak): Harvest all trees 2" DBH and larger EXCEPT white pine and trees marked with green paint.

2 acres, Thinning (Red Pine): Harvest all trees marked with orange paint.

This map is not a survey or the actual property boundary of any property this map depicts.

Map produced by I. Remus
Date: 10/26/2020
**Timber Sale Bid**

**Form 2400-049 (R 10/20)**

**State of Wisconsin**
Department of Natural Resources
dnr.wi.gov

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

**Bidder Name**

**Street Address**  
**City**  
**State**  
**ZIP Code**

<table>
<thead>
<tr>
<th>Property Name (if any)</th>
<th>Timber Sale Name</th>
<th>Tract Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Augusta Wildlife Area</td>
<td>Kelly Road Take 2</td>
<td>1814-01-21</td>
</tr>
</tbody>
</table>

**Date and Hour of Bid Opening**  
November 19th, 2020  9:00 a.m. at Menomonie DNR Field Office

**Minimum Acceptable Bid (optional)**  
$8,053.00

<table>
<thead>
<tr>
<th>Species</th>
<th>Utilization Specifications (4 inch/Whole Tree/Logs)</th>
<th>Estimated Volume</th>
<th>Volume Units (tons/cords/mbf)</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen pulp</td>
<td>4&quot; small end dia.</td>
<td>135</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oak/bolts/logs</td>
<td>4&quot; small end dia.</td>
<td>1,035</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hdwd. pulp/bolts</td>
<td>4&quot; small end dia.</td>
<td>350</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red pine bulp/bolts/logs</td>
<td>4&quot; small end dia.</td>
<td>35</td>
<td>tons</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**  
Will be in the form of: (select one)
- Personal Check
- Certified Check/Money Order
- Irrevocable Letter of Credit
- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

**I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount. Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.**

**Notice:** I understand:

- Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

- A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

**Signature of Bidder**

**Bidder's Name** (Please Print or Type)

**Phone Number** (include area code)

**Email Address**