

State of Wisconsin  
DEPARTMENT OF NATURAL RESOURCES  
5631 Forestry Drive  
Florence, WI 54121

Scott Walker, Governor  
Daniel L. Meyer, Secretary  
Telephone 608-266-2621  
Toll Free 1-888-936-7463  
TTY Access via relay - 711



Department of Natural Resources  
Prospectus  
Notice of Sealed bids

Sealed Bids will be received by the Department of Natural Resources for timber stumpage on the Pine Popple Wild Rivers and Spread Eagle Barrens properties. These timber sales are third party certified.

**Bids must be received at the DNR office at the Florence Natural Resource Center no later than 4:00PM, Wednesday, November 7, 2018.**

For timber sale maps, prospectus, bid forms, and detailed information on each timber tract - please look on the DNR website <http://dnr.wi.gov/topic/TimberSales> or Florence County website [www.florencecountywi.com](http://www.florencecountywi.com) or contact Mary Podnar at the DNR Office at the Florence Natural Resource Center, Telephone (715) 528-4400. You may also pick up a packet at the Florence Natural Resource Center located at 5631 Forestry Drive, Florence, WI 54121.

For questions regarding sales please contact:

Henry Sullivan  
5631 Forestry Drive  
Florence, WI 54121  
(715) 889-2433

*or*

Tyler Wood  
5631 Forestry Drive  
Florence, WI 54121  
(715) 889-3234

Bids may be hand delivered or mailed to the following:

**SEALED STATE TIMBER STUMPAGE BID**  
Wisconsin Department of Natural Resources  
5631 Forestry Drive  
Florence, WI 54121

Bids will be opened at 9:00 AM Thursday, November 8, 2018 in the Upper Level Cedar Conference Room of the Florence Natural Resource Center, Florence WI. The Department of Natural Resources reserves the right to accept or reject any or all bids.

***Bids should be made with an as-is understanding:***

- The Department does not guarantee access to sales across any non-state-owned lands.
- DNR Foresters will assist in obtaining any necessary permits. The contractor will be responsible for any permit fees and any installation, removal and restoration costs.

- The State does not guarantee volumes. Bidders are strongly encouraged to inspect sales to make their own volume and quality determinations.

### **BIDDING PROCEDURE FOR TIMBER SALES**

- 1) Bids will be made by species for each tract; however, a minimum bid for each species is not published. A completed Wisconsin DNR Timber Bid Form, (Form 2400-049) must be used to make bids. Bids for each tract must be submitted in a separate sealed envelope clearly marked "**SEALED STATE TIMBER STUMPAGE BID**". They can be batched and mailed together in one sealed envelope.

Acceptable bids must meet or exceed the total minimum bid value. The minimum bid value is not advertised. Bids below total minimum bid value or that are incomplete will be rejected. A bid of zero for a particular species or product will be considered incomplete and will not be accepted.

- 2) The order of public reading of the timber sale bids will be done on a random basis. It will not be in tract order of first to last. At any time, up until a sale is read out loud, bidders may pull their bid(s) from consideration. To remove a bid, bidders must be in attendance.
- 3) The successful bidder will be determined by the bid that is deemed the most advantageous to the State of Wisconsin. The State of Wisconsin reserves the right to reject any and all bids.

### **WITHIN 6 WEEKS FROM THE DATE OF THE BID OPENING, THE FOLLOWING ITEMS NEED TO BE PROVIDED:**

- 1) **A Signed Contract**- Sample contracts are available upon request. The contract period shall be for a period of 2 years unless otherwise noted in the timber sales map.
- 2) **A Performance Bond** - For each contract, the winning bidder will submit a performance bond to the Department equal to the greater of 15% of the total bid value or \$1000. Types of acceptable performance bonds are: cash bond, personal check, certified check/cashier check/bank money order, irrevocable letter of credit, or surety bond.

Maintenance of surety bond and/or of the performance bond shall be for four (4) full years.

- 3) **Workers Compensation Insurance-** The successful bidder MUST HAVE WORKERS COMPENSATION INSURANCE and must provide a Certificate of Liability Insurance indicating the Department of Natural Resources as a "certificate holder".
- 4) **Fista Training Documentation-** Documentation confirming completion of the training standard will be required.

If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period

## **PAYMENT OPTIONS**

### **Lump Sum Sales**

One hundred percent payment on the estimated volumes shall be made prior to cutting. Payments on sales with stumpage of more than \$15,000.00 may be paid by block "per cut unit" with agreement of the Administrating Forester. Volumes to be cut are not guaranteed. If the volume of timber exceeds the estimate, as a whole or by species, the purchaser has the obligation to cut and remove it. If there is less timber than estimated, there is no obligation to make up the deficiency. The timber designated or marked will not be changed to increase the cut to the estimate. **All prospective bidders are urged to examine this timber and to make their own estimate of quantity and quality.**

### **Scaled Sales**

There are two payment structures for the Scaled System.

1. DEFERRED STUMPAGE PAYMENT- **IF ELIGIBLE**, the successful bidder must make stumpage payments within 30 days of being billed.
2. ADVANCED STUMPAGE PAYMENT - No wood will be hauled from the sale area at any time until it has been paid for.

Timber cut will be scaled on the sale area. A representative of the Wisconsin DNR will scale all pulp and sawlogs in the woods. All sawlogs will be scaled "gross" or woods run and no deductions will be made. To obtain rough volumes for pulpwood, there will be a twelve and one-half percent increase on all sap peeled wood and eighteen percent increase on all machine peeled wood.

### Lock Box Ticket System Sales

A three-part ticket set is used. Each ticket must be completely filled out. Tickets are numbered serially. Each copy of the ticket has the ticket number on it. Tickets are bound in books of 25 three-part sets. Each ticket book has a cover on which to record the name of the forest in bold letters, the timber sale number, and the contractor's name. Tickets are issued to the contractor by the sale administrator. A record of ticket numbers is maintained. Contractors are held accountable for all tickets issued. Truck drivers complete the ticket as they leave the sale area and deposit the first copy in the lock box. When they reach the destination mill, the drivers give the second copy of the ticket to the scaler. The scaler attaches this copy of the ticket to a copy of the scale slip. Periodically the scale slips with the attached tickets are returned to the Administrating Forester. The third copy of the ticket is the contractor's copy. As a condition of the sale contract, contractors agree that their trucker may be checked for compliance while enroute. For scale done by weight, the cordwood weight conversion factors found in the timber sale handbook (see below) will be used to convert weight to cords.

### Cordwood Weight Conversion Factors Pounds Per Cord

Species	Weight (lbs.)	Weight (tons)	Species	Weight (lbs.)	Weight (tons)
Hemlock	4800	2.400	Yellow birch	5350	2.675
Tamarack	4650	2.325	Hard maple	5100	2.550
Red pine	4500	2.250	Elm	5000	2.500
Jack pine	4250	2.125	Balsam poplar	4900	2.450
Balsam	4250	2.125	White birch	4800	2.400
White pine	4200	2.100	Ash	4600	2.300
Spruce	4000	2.000	Soft maple	4550	2.275
Cedar	3150	1.575	Aspen	4500	2.250
Red oak	5500	2.750	Basswood	3850	1.925
Mx Hardwood	4800	2.400			

### CONTRACT EXTENSIONS

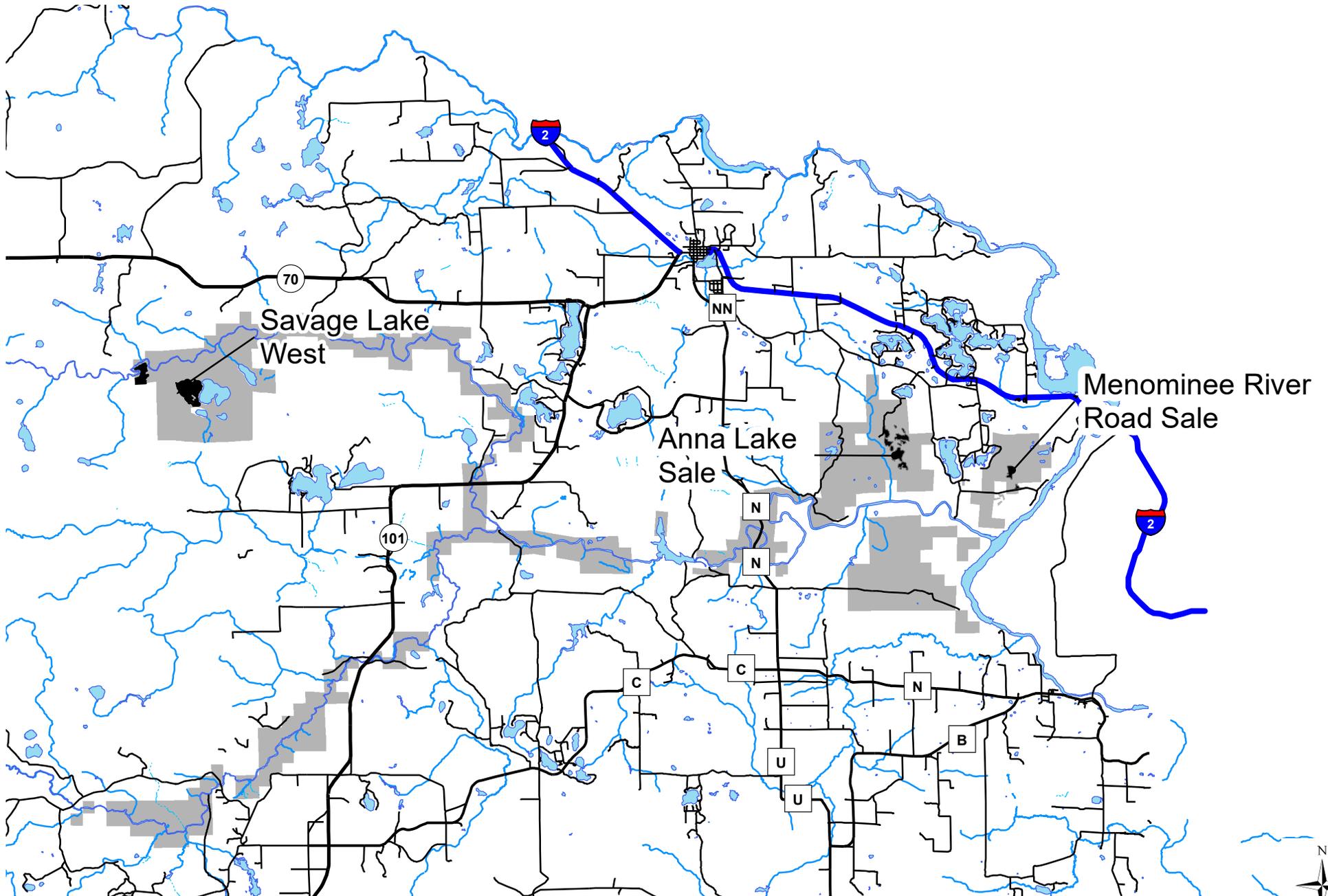
Contract lengths are given on the timber sale map. Contract extensions are not guaranteed. All extensions will be for 1 year. They will be considered with the following conditions:

#### Two year contracts

- 1st extension – 5% increase in stumpage rate
- 2<sup>nd</sup> extension – an additional 10% increase in stumpage rate
- Additional extensions - if permitted an additional 15% increase in stumpage rate.

# WIDNR State Lands Timber Sales Florence Co.

Fall 2018  
Bid Opening



## Volume Estimates

Product	Aspen	MX Hwd	Jack Pine	Scrub Oak	Total
Pulp/Bolts	1950 Tons	625 Tons	600 Tons	225 Tons	3400 Tons

# Anna Lake Sale

## Wisconsin Dept. of Natural Resources

### Spread Eagle Barrens Natural Area

Tract # 1-18

Legal: Pt of SE Sec 7, Pt of NE Sec18 T39N R 19E  
Twn of Florence, Florence Co. WI



#### WI DNR Contacts:

Tyler Wood 715-889-3234  
Henry Sullivan 715-889-2433

Sale Area = +/- 98 ac

#### Cutting Requirements



**Clear-cut** +/- 98ac

- Cut all stems 2" and greater
- **Do not** cut red pine or white pine
- **Do not** cut standing dead trees unless it is an operational hazard.



**Open Barrens w/ scattered trees** +/- ac

- any stems in this area can be harvested but not mandatory.
- **Do not** cut red pine or white pine
- **Do not** cut standing dead trees unless it is an operational hazard.

#### Decking/Hauling

- All forest products decked within the sale area
- Use only existing roads interior of the sale for hauling

#### Payments

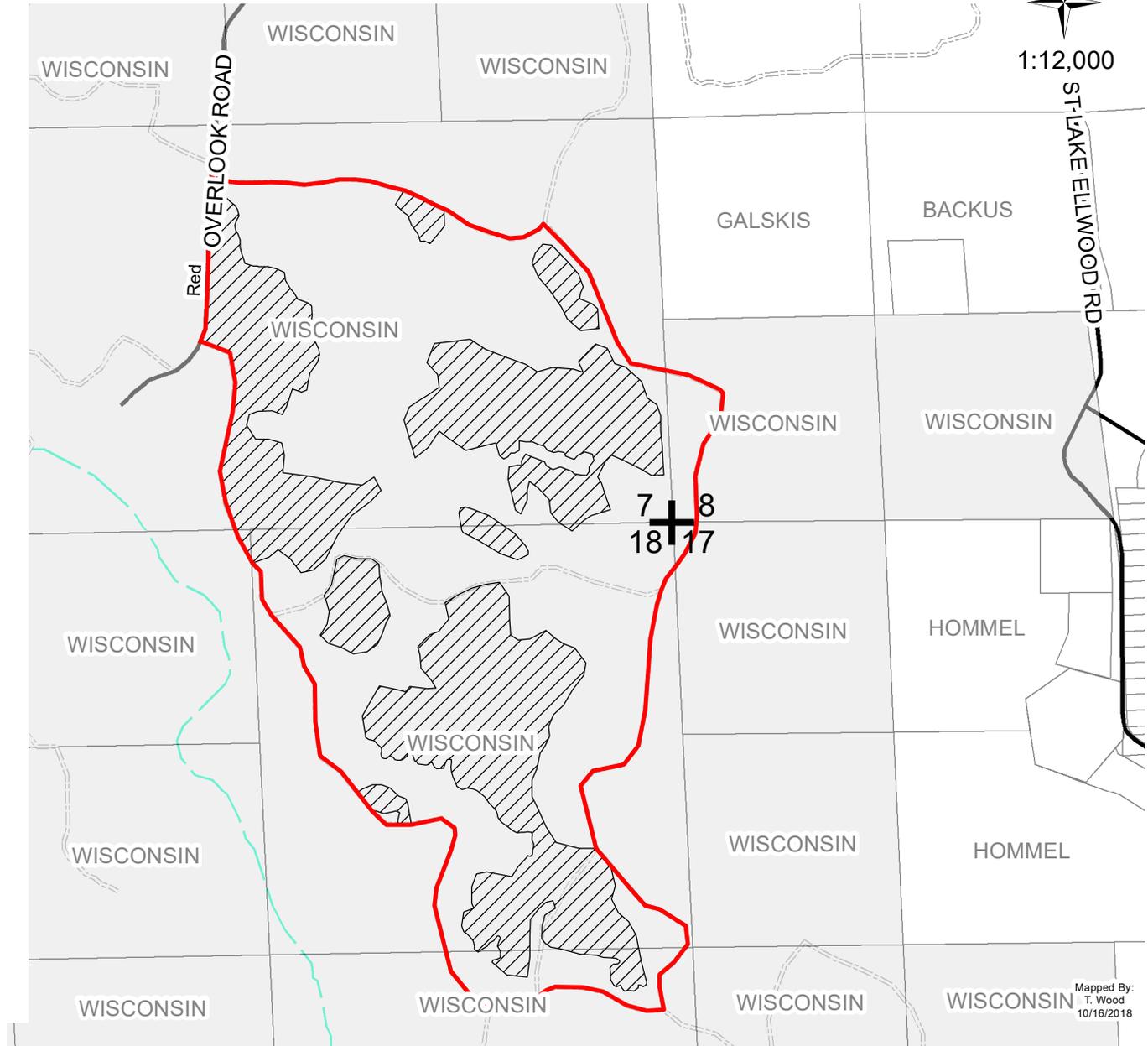
- Scale Sale – Ticket Box System
- Payment due within 30 days of billing

#### Contract Information

- Sale must be completed by: 06/30/2020
- **Harvesting allowed year-round as soil conditions allow**

#### Slash Requirements

- All slash and logging debris must be removed from the site after the sale has been completed.



Mapped By:  
T. Wood  
10/16/2018

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Open Records law [ss. 19.31-19.39, Wis. Stats.].

Date
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Bidder Name			
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Street Address	City	State	ZIP Code
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Property Name (if any) Anna Lake Sale - Spread Eagle Barrens	Tract Number 1-18
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Date and Hour of Bid Opening November 8, 2018 9:00 AM	Minimum Acceptable Bid (optional) \$
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications	Advertised Value Per Unit (optional)	Estimated Volume	Volume Units	Price Bid Per Unit	Total Bid Value on Estimated Volume
Aspen			1,950	tons		
Mixed Hardwood			625	tons		
Jack Pine			600	tons		
Scrub Oak			225	tons		

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- Cash
- Personal Check
- Certified Check/Money Order
- Irrevocable Letter of Credit
- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address (optional)

**Volume Estimates**

Product	Red Pine	Jack Pine	Oak	Aspen	MX	Total
Pulp/Bolts	140 cds	95 cds	45 cds	400 cds	10 cds	690 cds

# Menominee River Road Sale

## Wisconsin Dept. of Natural Resources

### Spread Eagle Barrens Natural Area



Tract # 2-18

Legal: Pt of SW SE Sec 16, Pt of SWSW, NWSW, SWNW Sec 15, Pt of T39N R 19E  
Twn of Florence, Florence Co. WI

**WI DNR Contacts:**

Tyler Wood 715-889-3234  
Henry Sullivan 715-889-2433

**Sale Area = 21 ac +/-**

**Cutting Requirements**



**Clear-cut**  **21 ac**

- Cut all species 2" and larger.;
- **Do not** cut trees marked with green paint.
- **Do not** cut Red or White Pine in Block #2

**Do not** cut standing dead trees unless it is an operational hazard

**Decking/Hauling**

- All forest products decked within the sale area

**Payments**

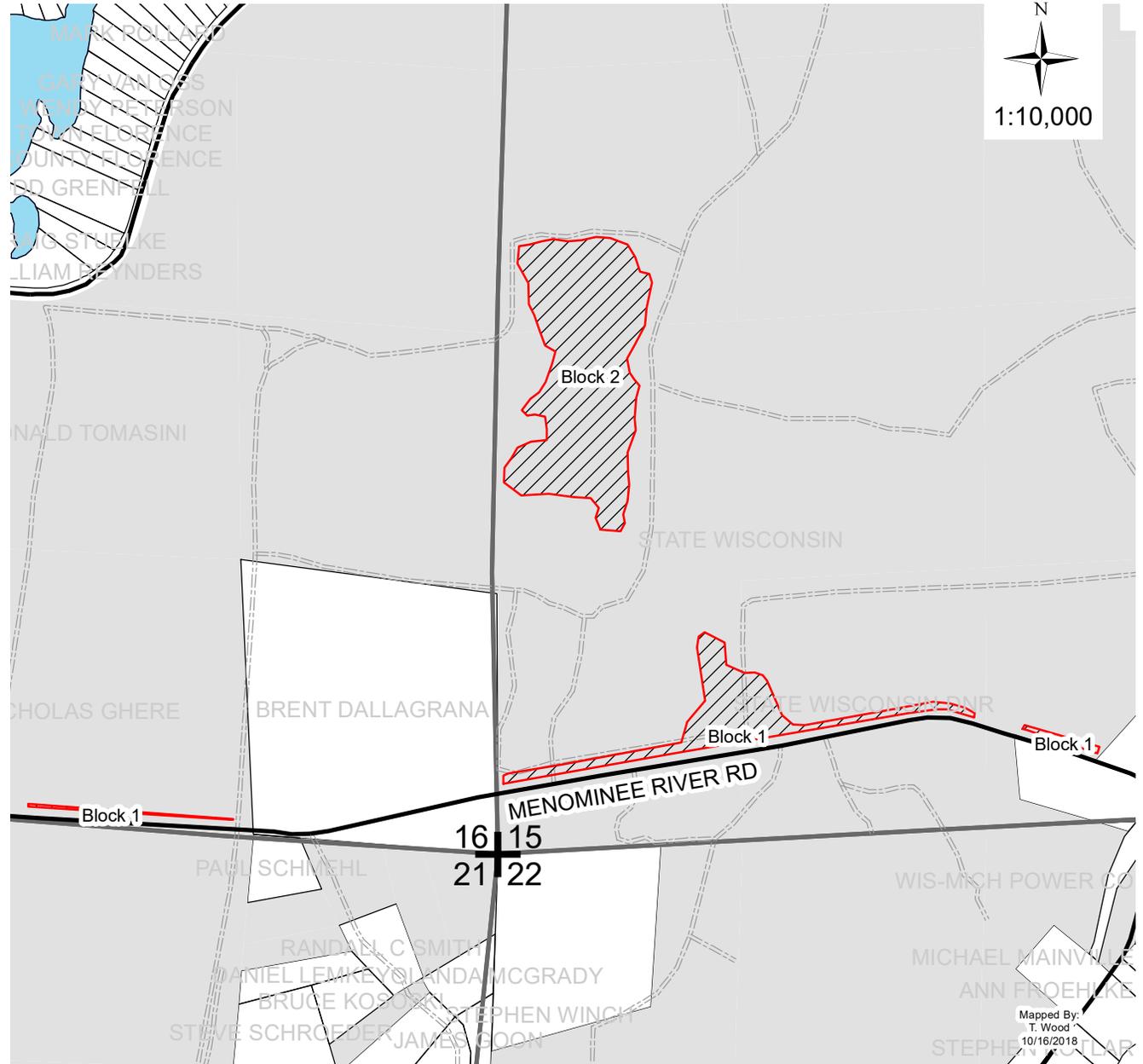
- Scaled Sale
- Payment due within 30 days of billing.

**Contract Information**

- Sale must be completed by: 06/30/2020
- Harvesting allowed July 15<sup>th</sup> – March 15<sup>th</sup>

**Slash Requirements**

- Slash to be within 2' of ground across sale area
- No slash within 100' of any roads on map.



Mapped By:  
T. Wood  
10/16/2018

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Open Records law [ss. 19.31-19.39, Wis. Stats.].

Date
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Bidder Name			
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Street Address	City	State	ZIP Code
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Property Name (if any) Menominee River Road Sale - Spread Eagle Barrens	Tract Number 2-18
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Date and Hour of Bid Opening November 8, 2018 9:00 AM	Minimum Acceptable Bid (optional) \$
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications	Advertised Value Per Unit (optional)	Estimated Volume	Volume Units	Price Bid Per Unit	Total Bid Value on Estimated Volume
Aspen			400	cds		
Red Pine			140	cds		
Jack Pine			95	cds		
Oak			45	cds		
Mixed Hardwood			10	cds		

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- Cash
- Personal Check
- Certified Check/Money Order
- Irrevocable Letter of Credit
- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address (optional)

### Volume Estimates

Product	MX Hwd	Elm/Ironwood	Hard maple	Totals
Pulp/Bolts	1150 cds	84 cds	-----	1234 cds
Logs	13 MBF	-----	44.5 MBF	57.5 MBF

# Savage Lake West

## Wisconsin Dept. of Natural Resources

### Pine Popple Wild Rivers

Tract # 1-18

Location: Pts of Sections 3,4 & 10, T 39N.-R.16E  
Town of Florence, Florence Co., WI

### DNR Contacts:

Henry Sullivan 715-889-2433

Tyler Wood 715-889-3234

**Sale Area = 167 acres**

### Cutting Requirements

#### All Blocks

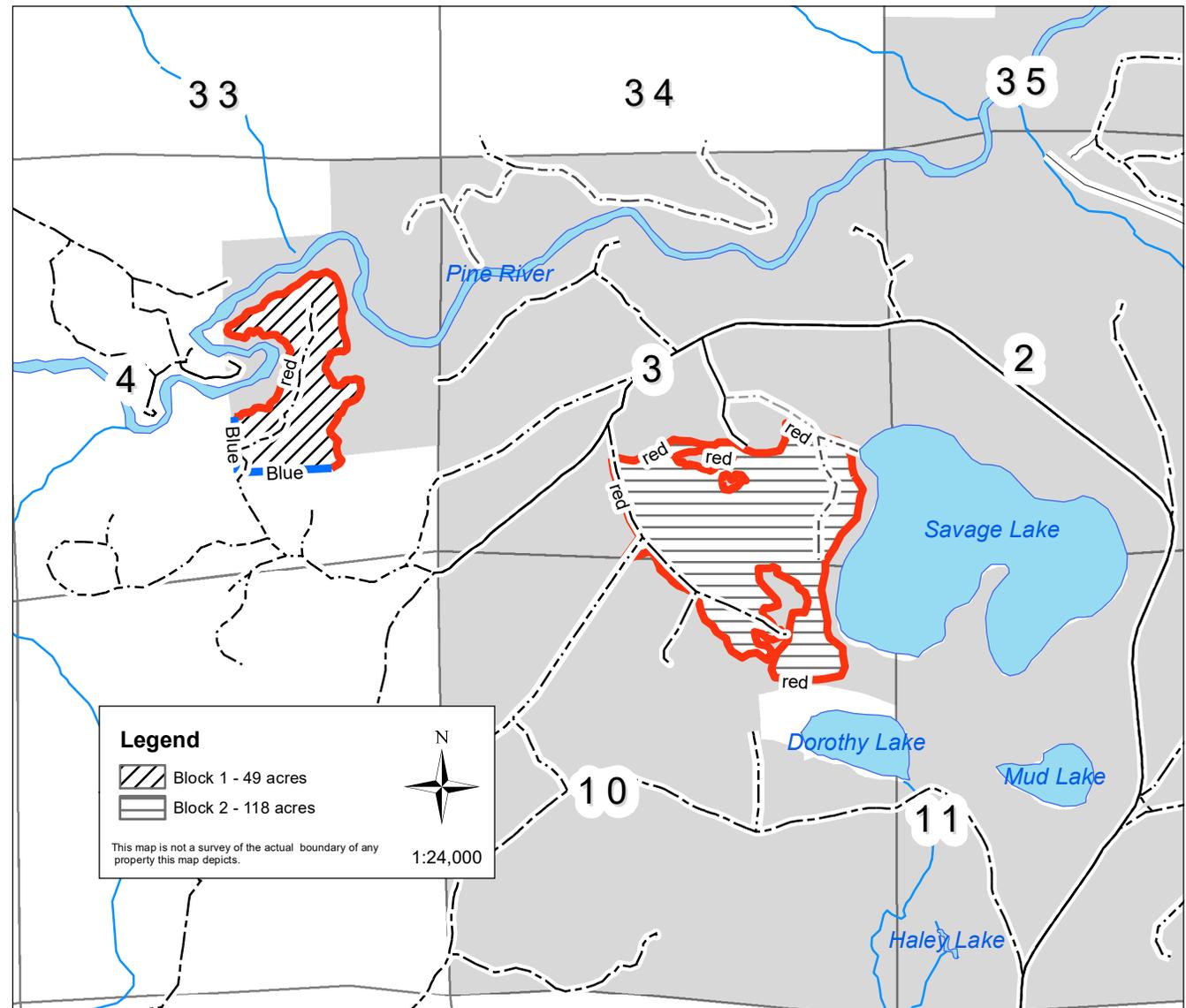
- Cut all trees marked with orange paint
- Cut all aspen, fir, ironwood, elm, balsam fir and spruce two inches and larger.
- DO NOT cut standing dead trees.

### Contract Information

- Scale Sale
- Payment required within 30 days of invoice.
- Sale must be completed by: 6/30/2021
- Cutting Allowed:
  - Block 1  
Sept 15 – March 15
  - Block 2  
Sept 1 – March 15

### Slash Requirements

- Less than 2 feet across the sale area.



**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Open Records law [ss. 19.31-19.39, Wis. Stats.].

Date
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Bidder Name			
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Street Address	City	State	ZIP Code
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Property Name (if any) Savage Lake West - Pine Popple Wild Rivers	Tract Number 1-18
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Date and Hour of Bid Opening November 8, 2018 9:00 AM	Minimum Acceptable Bid (optional) \$
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications	Advertised Value Per Unit (optional)	Estimated Volume	Volume Units	Price Bid Per Unit	Total Bid Value on Estimated Volume
Mixed Hardwood			1,150	cds		
Elm/Ironwood			84	cds		
Hard Maple			44.5	mbf		
Mixed Hardwood			13	mbf		

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- Cash
- Personal Check
- Certified Check/Money Order
- Irrevocable Letter of Credit
- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address (optional)